



GRANT WRITING SERVICES



BROADBAND EQUITY, ACCESS, & DEPLOYMENT PROGRAM

WINNCOM TECHNOLOGIES BEAD GRANT WRITING ASSISTANCE PROGRAM

Helping you navigate BEAD - Without the headaches

If you're considering applying for your state's BEAD funding, you're not alone—and you're not the only one concerned about the cost, complexity, and uncertainty that comes with it. That's exactly why we created the Winncom Grant Writing Assistance Program.

We heard loud and clear from our customers: hiring a grant writer can cost anywhere from \$60,000 to \$100,000, and there's no guarantee you'll walk away with funding. Add to that the recent shifts proposed by the NTIA, and it's no wonder providers are hesitant.

We built our program to take the pressure off—so you can go after BEAD funding without the high upfront investment.



What You Can Expect

When you partner with Winncom, you'll get a dedicated expert — **Alex Cernik, our in-house BEAD advisor** — who will guide you through every step of the grant journey, from prequalification to final submission.

Our services include:

- Helping you select the best project area based on eligibility and competitiveness
- Recommending the right technology aligned with your state's scoring rubric
- Addressing high-cost thresholds and passing cost concerns
- Assisting with narrative development for both prequalification and full application
- Ongoing strategy and compliance support throughout the entire process

Simple, Transparent Billing

Rate: \$500/hour

Typical Investment:

- Prequalification: 20 Hours
- Application: 30-40 Hours

Reimbursement Guarantee

Whether you win or not, you'll receive a **75% credit towards product purchases** from any vendor in our portfolio.

Example:

\$25,000 total service cost
> \$18,750 credit

*Credit applies to **any vendor product** in the Winncom portfolio.*



Winncom Technologies
28900 Fountain Parkway, Unit B
Solon, OH 44139 USA

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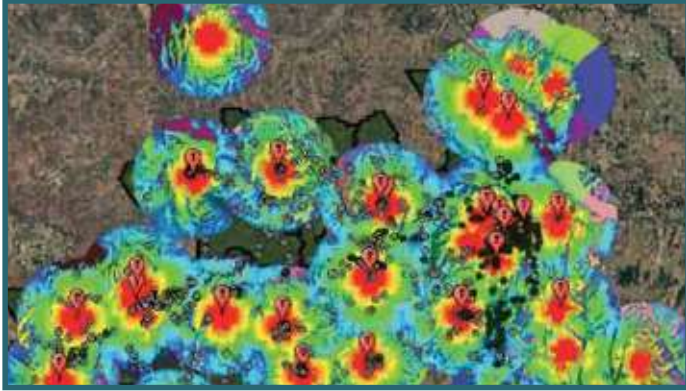


What Else We Bring to the Table

1. Project Area (PFA) Selection

We use powerful tools like **Wireless 20/20**, **QGIS**, and **CostQuest Tier D** data to help identify areas with the best shot at approval—based on BSL eligibility and your state's latest guidance.

2. Network Design Support



Fixed Wireless Access (FWA)

- Customized heat maps and BSL overlays
- Coverage and throughput visuals
- Grant-ready block diagrams



Fiber High-Level Design (HLD)

- AI-driven designs using CommSoft tools
- Aerial and buried route planning
- Includes a 10-year financial pro forma



Estimated Cost: \$5,000

3. Engineering & Construction Support

- **Pre-Engineering Services:** OSP engineering, detailed LLDs, pole audits, ROW/permitting, PE-stamped drawings
- **Construction Services:** Access to vetted fiber contractors with pass-through quoting options

Why Winncom?

We live and breathe BEAD. Here's what sets us apart:

- Deep knowledge of each state's specific BEAD guidelines
- Ongoing monitoring of NTIA and state-level changes
- Proven compliance and project management experience



Our Track Record

Winncom has already supported 10+ providers through the BEAD process across multiple states.



100% acceptance rate for submitted prequalification applications



Full applications are currently under review

Let Winncom be your partner from concept to award—without the risk of high up-front investment.



**Winncom carries in-stock
BABA CERTIFIED / Waiver Enabled Product Categories**



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PRE-ENGINEERING

- OSP Fielding
- Desktop Route Analysis & Planning
- High-Level Design (HLD)
- Low-Level Design (LLD)
- Right of Way (ROW)
- Permitting
- Splicing Matrix
- PE Stamp & Review



FIBER CONTRACTOR

- Underground / Aerial Fiber Installation
- Project Management & Field Supervision
- Logistics & Material Handling
- Fiber Deployment & Testing

FIBER OPTIC CABLES & ACCESSORIES

- OSP Cables
- Drop Cables
- Handholds / Vaults
- Splice Closures / Trays
- Fiber Distribution Hubs (FDH)
- NID Termination Boxes
- Conduit
- Testing Equipment / Fusion Splicers
- Fiber Accessories

NOKIA PRODUCTS & SERVICES

- XGS-PON OLT / ONT
- Core / Peering Routers
- Professional Services
- Maintenance Services

MIDDLE MILE

- Licensed Microwave (6, 11, 18, 23GHz)
 - Single Core / Dual Core Radios
 - Software / Feature Upgrades
 - Direct Connect Antennas
 - Warranties
- MMWave (80GHz)
 - E-Band Radios
 - Direct Connect Antennas
 - Power, Cabling, Connectors, Alignment

LAST MILE CBRS

- Base Nodes & Accessories
- Remote Nodes
- TCS Access / TAC Support

LAST MILE LMDS

- Base Station Hubs
- Terminal Stations
- Power / Connectors
- Warranties

CBRS SUPPORTING ACCESSORIES

- Breakout Boxes w/ SPD's
- Hybrid Fiber Trunk Cables
- Power Systems / Battery Backups
- Site Routers
- Cabinet Enclosures
- Professional Services



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